

GEODIS Global Fuel price mechanism 21 March – 3 April 2022

Geodis FSC Index model for price agreements

To avoid different models depending on airlines and lanes, we have based our fuel surcharges on a dynamic mechanism index. This is a simplified harmonized fuel model based on jet fuel index (IATA), aircraft consumption per lanes, movement and aircraft type. The benefit of this set up relates to simplified administration on both sides.

The index is operated in the following way:

- We obtain the Jet Fuel value in \$ per metric ton from IATA: https://www.iata.org/en/publications/economics/fuel-monitor/
- Twice per month we adjust the fuel surcharge based on the index trigger change, as per the jet fuel value updated on the IATA website
- There will be no fuel surcharge when the jet fuel value is \$450 per metric ton or less. Above this value any \$50 movement on the value per Metric Ton will trigger the increase or decrease of your fuel surcharge by \$0,05 on short haul trades and \$0.07 on long haul trades
- We obtain the Jet Fuel value on every 2nd and last Friday of each month from the IATA website. This is published during the following week and the new fuel surcharge will be applicable for all airfreight shipments with an Estimated Time of Departure from the Monday there after. Please refer to the last page of this communication for a detailed publishing schedule

Additional info :

Cts/gal: US cents per Gallon

\$ / bbl : US dollar per barrel

\$ / mt : US dollars per metric ton

- \$ 50 per metric tons give \$ 0.05 per kg on short haul and \$ 0.07 on long haul
- The number of barrels per metric ton varies from country to country. After distillation, the number of barrels per ton can be anywhere between 6 and 8
- 1 barrel = 42 gallons
- Index value 2000 = 100: "These values are compared with average spot prices in 2000, similarly weighted by uplift during that period, to generate a percentage figure reflecting the overall rise in markets compared to the base period. As an example, an index value of 200 reflects a doubling of price since the year 2000."

Fuel Index

IATA PLATSS \$/MT Jet fuel value

| From | То | Fuel S | Short - Haul | Fuel Lor | ng - Haul |
|------|------|----------------------------------|--------------|-------------------------------------|-----------|
| 0 | 450 | Fuel surcharge will be suspended | | Fuel surcharge will be suspended | |
| 451 | 500 | USD | 0.05 | USD | 0.07 |
| 501 | 550 | USD | 0.10 | USD | 0.14 |
| 551 | 600 | USD | 0.15 | USD | 0.21 |
| 601 | 650 | USD | 0.20 | USD | 0.28 |
| 651 | 700 | USD | 0.25 | USD | 0.35 |
| 701 | 750 | USD | 0.30 | USD | 0.42 |
| 751 | 800 | USD | 0.35 | USD | 0.49 |
| 801 | 850 | USD | 0.40 | USD | 0.56 |
| 851 | 900 | USD | 0.45 | USD | 0.63 |
| 901 | 950 | USD | 0.50 | USD | 0.70 |
| 951 | 1000 | USD | 0.55 | USD | 0.77 |
| 1001 | 1050 | USD | 0.60 | USD | 0.84 |
| 1051 | 1100 | USD | 0.65 | USD | 0.91 |
| 1101 | 1150 | USD | 0.70 | USD | 0.98 |
| 1151 | 1200 | USD | 0.75 | USD | 1.05 |





Current GEODIS Fuel price

Current Price of aviation jet fuel

| 11 March 2022 | Share in World Index | cts/gal | \$/bbl | \$/mt | 2000 = 100 | vs. 1 week ago | vs. 1 month ago | vs.1 yr ago |
|-------------------------|-------------------------|---------|--------|---------|---------------|-------------------|--------------------|----------------|
| Jet Fuel Price | 100% | 316.35 | 132.86 | 1049.19 | 363.21 | -6.2% | 19.5% | 82.3% |
| Asia & Oceania | 22% | 293.35 | 123.20 | 973.32 | 352.03 | -2.7% | 17.2% | 74.2% |
| Europe & CIS | 28% | 324.63 | 136.34 | 1075.75 | 367.35 | -7.4% | 23.5% | 89.2% |
| Middle East & Africa | 7% | 299.16 | 125.65 | 992.07 | 375.22 | -5.2% | 18.8% | 79.7% |
| North America | 39% | 325.14 | 136.56 | 1078.80 | 363.04 | -6.9% | 18.1% | 82.0% |
| Latin & Central America | 4% | 327.74 | 137.65 | 1087.44 | 381.31 | -9.2% | 18.5% | 83.0% |

The current GEODIS Fuel price is \$0.60 per kg for short haul and \$0.84 per kg for long haul

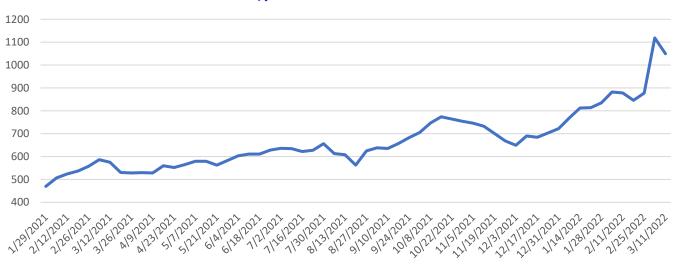
Historic developments

| Date | Index value | Fuel change Short Haul | Fuel change Long Haul |
|-------------------|----------------|---------------------------|--------------------------|
| March 21, 2022 | 1049 | Increase to \$0.60 / kg | Increase to \$0.84 / kg |
| March 7, 2022 | 877 | No change | No change |
| February 21, 2022 | 877 | Increase to \$0.45 / kg | Increase to \$0.63 / kg |
| February 7, 2022 | 834 | No change | No change |
| January 24, 2022 | 812 | Increase to \$0.40 / kg | Increase to \$0.56 / kg |
| January 10, 2022 | 721 | Increase to \$0.30 / kg | Increase to \$0.42/ kg |
| December 20, 2021 | 690 | No change | No change |

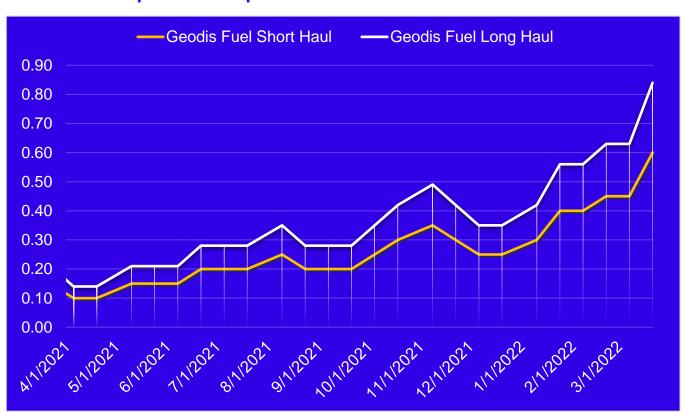
Fuel development

Historic Price development

IATA PLATSS \$/MT Jet fuel value



GEODIS Fuel price developments USD





Other currencies

GEODIS Fuel price for 21 March – 3 April 2022

| Code | Currency Name | Short Haul | Long Haul |
|------|-----------------------|------------|-----------|
| USD | US dollar | 0.60 | 0.84 |
| AED | UAE dirham | 2.20 | 3.08 |
| ARS | Argentine peso | 64.47 | 90.25 |
| AUD | Australian dollar | 0.83 | 1.16 |
| BRL | Brazilian real | 3.10 | 4.34 |
| CAD | Canadian dollar | 0.76 | 1.07 |
| CHF | Swiss franc | 0.55 | 0.78 |
| CLP | Chilean peso | 481.23 | 673.73 |
| CNY | Chinese yuan renminbi | 3.79 | 5.30 |
| CZK | Czech koruna | 3.13 | 4.38 |
| DKK | Danish krone | 3.99 | 5.58 |
| EUR | Euro | 0.54 | 0.75 |
| GBP | British pound | 0.45 | 0.63 |
| HKD | Hong Kong SAR dollar | 4.69 | 6.56 |
| HUF | Hungarian forint | 198.08 | 277.31 |
| IDR | Indonesian rupiah | 8,626.16 | 12,076.62 |
| INR | Indian rupee | 45.30 | 63.42 |
| JPY | Japanese yen | 69.28 | 96.99 |
| KRW | South Korean won | 722.00 | 1,010.81 |
| MXN | Mexican peso | 12.27 | 17.18 |
| MYR | Malaysian ringgit | 2.52 | 3.53 |
| NOK | Norwegian krone | 5.33 | 7.46 |
| NZD | New Zealand dollar | 0.89 | 1.25 |
| PHP | Philippine peso | 30.77 | 43.08 |
| PLN | Polish zloty | 2.51 | 3.51 |
| SEK | Swedish krona | 5.68 | 7.95 |
| SGD | Singapore dollar | 0.81 | 1.14 |
| ТНВ | Thai baht | 19.61 | 27.45 |
| TRL | Turkish Lira | 8.28 | 11.59 |
| TWD | Taiwan New dollar | 16.81 | 23.53 |
| VND | Vietnamese dong | 13,693.54 | 19,170.96 |
| ZAR | South African rand | 9.26 | 12.97 |



Publishing schedule for 2022

| FSC valid from | FSC valid until | Published around | Based on IATA value from |
|----------------|-----------------|------------------|----------------------------|
| 10-Jan-2022 | 23-Jan-2022 | 4-Jan-2022 | Friday, December 31, 2021 |
| 24-Jan-2022 | 6-Feb-2022 | 18-Jan-2022 | Friday, January 14, 2022 |
| 7-Feb-2022 | 20-Feb-2022 | 1-Feb-2022 | Friday, January 28, 2022 |
| 21-Feb-2022 | 6-Mar-2022 | 15-Feb-2022 | Friday, February 11, 2022 |
| 7-Mar-2022 | 20-Mar-2022 | 1-Mar-2022 | Friday, February 25, 2022 |
| 21-Mar-2022 | 3-Apr-2022 | 15-Mar-2022 | Friday, March 11, 2022 |
| 4-Apr-2022 | 17-Apr-2022 | 1-Apr-2022 | Friday, March 25, 2022 |
| 18-Apr-2022 | 8-May-2022 | 12-Apr-2022 | Friday, April 8, 2022 |
| 9-May-2022 | 22-May-2022 | 3-May-2022 | Friday, April 29, 2022 |
| 23-May-2022 | 5-Jun-2022 | 17-May-2022 | Friday, May 13, 2022 |
| 6-Jun-2022 | 19-Jun-2022 | 1-Jun-2022 | Friday, May 27, 2022 |
| 20-Jun-2022 | 3-Jul-2022 | 14-Jun-2022 | Friday, June 10, 2022 |
| 4-Jul-2022 | 17-Jul-2022 | 1-Jul-2022 | Friday, June 24, 2022 |
| 18-Jul-2022 | 7-Aug-2022 | 12-Jul-2022 | Friday, July 8, 2022 |
| 8-Aug-2022 | 21-Aug-2022 | 2-Aug-2022 | Friday, July 29, 2022 |
| 22-Aug-2022 | 4-Sep-2022 | 16-Aug-2022 | Friday, August 12, 2022 |
| 5-Sep-2022 | 18-Sep-2022 | 1-Sep-2022 | Friday, August 26, 2022 |
| 19-Sep-2022 | 9-Oct-2022 | 13-Sep-2022 | Friday, September 9, 2022 |
| 10-Oct-2022 | 23-Oct-2022 | 4-Oct-2022 | Friday, September 30, 2022 |
| 24-Oct-2022 | 6-Nov-2022 | 18-Oct-2022 | Friday, October 14, 2022 |
| 7-Nov-2022 | 20-Nov-2022 | 1-Nov-2022 | Friday, October 28, 2022 |
| 21-Nov-2022 | 4-Dec-2022 | 15-Nov-2022 | Friday, November 11, 2022 |
| 5-Dec-2022 | 18-Dec-2022 | 1-Dec-2022 | Friday, November 25, 2022 |
| 19-Dec-2022 | 8-Jan-2023 | 13-Dec-2022 | Friday, December 9, 2022 |
| 9-Jan-2023 | 22-Jan-2023 | 3-Jan-2023 | Friday, December 30, 2022 |



Long-Haul / Short-Haul

GEODIS Long-haul / Short-Haul definition:

Origin region Asia:

Long-haul: Destinations: Europe, LATAM, North America (incl Mexico), Sub-Saharan Africa, Pacific

Short-haul: Destinations: Asia, Middle East & North Africa

Origin region Europe:

Long-haul: Destinations: Asia Pacific, LATAM, Sub-Saharan Africa, North America (incl Mexico)

Short-haul: Destinations: Europe, Middle East & North Africa

Origin region LATAM:

Long-haul: Destinations: Asia Pacific, Europe, Middle East & Africa, North America (incl Mexico)

Short-haul: Destinations LATAM

Origin region Middle East & North Africa:

Long-haul: Destinations: LATAM, North America (incl Mexico), Pacific

Short-haul: Destinations: Asia, Europe, Middle East & Africa

Origin region North America (incl Mexico):

Long-haul: Destinations: Asia Pacific, Europe, LATAM, Middle East and Africa

Short-haul: Destinations: North America (incl Mexico)

Origin region Pacific:

Long-haul: Destinations: Asia Pacific, Europe, LATAM, Middle East and Africa

Short-haul: Destinations: Pacific

Origin region Sub-Saharan Africa:

Long-haul: Destinations: Asia, Europe, LATAM, Middle East & Africa, North America (incl Mexico)

Short-haul: Destinations: Middle East & North Africa, Sub-Saharan Africa