

Boost your Transformation to the Cloud with Oracle Public Cloud

The journey to Oracle Cloud can take several routes. Arrow can support you and your customers down every route through best of breed Arrow market tools, resources and services.

Based on the business and technical successes of Oracle's Exadata Program over the last 5 years in Europe, Arrow and Oracle have decided to replicate this partner venture and provide resources and a proof of concept platform for partners and customers who need to test, prove, simulate and size the right Oracle solution on the Cloud.

Basically, Oracle provides you a professional platform with a limited trial and GSE platform to manipulate basic Cloud features and discover the tools for building market enterprise solutions.

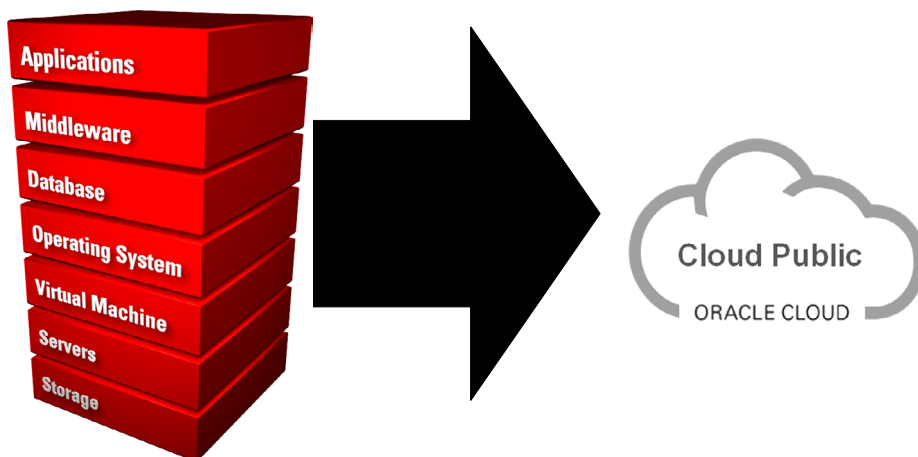
When it is time to validate performance, features, and capacity of your proposed platform or solution, Arrow facilitates the real time solution for testing, evaluation and proof of concept through his Oracle Cloud platform.

Arrow's Oracle Public Cloud POC Platform

Design, Simulate, Test & Prove the right Oracle cloud solution before ever implementing in your customer's environment.

This Arrow value add platform benefits your customer by reducing their risk, time, and cost surrounding a cloud implementation.

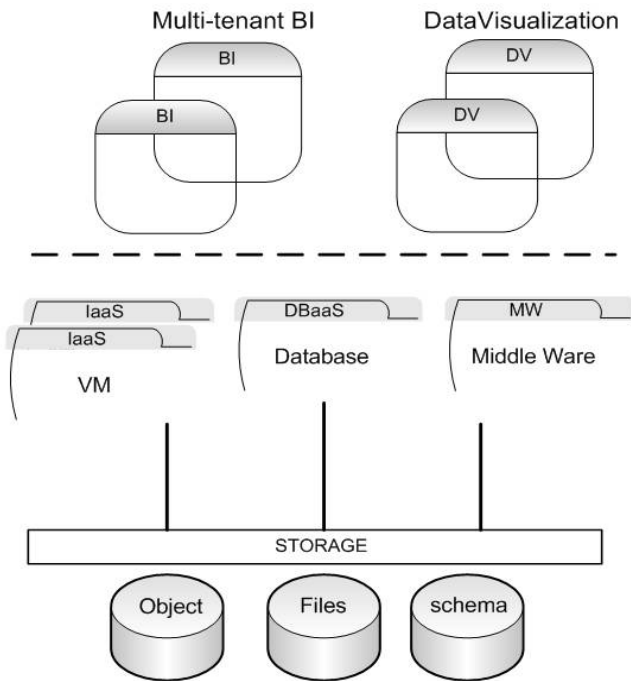
Transformation to the CLOUD



Business transformation to the Cloud requires innovation, reliability and business value.

Arrow delivers to its partners, Oracle cloud-based platform solutions and the real time tools to test, simulate, and validate the value of those solutions through its Oracle proof of concept platform.

What is the ARROW Oracle Cloud Platform Base?



Fundamental Bricks in building this POC Cloud Platform

The Middleware Public Cloud including (Bucket):

- Java and SOA Cloud Suite
- Managed File transfer Cloud Service
- Mobile Cloud Service
- Integration Cloud Service and Application Container
- Document, Messaging and Process Cloud service

The Oracle Database Public Cloud Services including (Bucket):

- Database Cloud Service (EE to Exadata)
- Database Backup Cloud Service

The IaaS that provides the resources necessary for CPU, Storage and VM for your applications:

- Oracle Storage Cloud Service including Archive
- Oracle Compute Cloud Service

On top of that:

- Oracle Data Visualization Cloud Service
- Business Intelligence Cloud Service
- Database Cloud Multitenant Service

When Would I use this POC Platform?

When I need to demonstrate and prove that I am capable of delivering the right solution through validated key technical points.

With the Arrow Cloud Platform Base you simply define the resources and the scenario the solution will play and the result targeted. In your POC request, you then define your steps for expected planning, provisioning, loading data and application, resources in term of capacity and scalability. You finally review the business analysis for that customer project.

SLA:

Platform SLA is on the Oracle OPN agreement.

POC SLA:

Based on the same Oracle engagement, but includes the best technical effort of the Arrow Team.

SUPPORT:

During the Arrow POC, the partner is never alone. Arrow and Oracle dedicated staff and specialists support you in your customer project. That dedicated team includes:

Local Oracle Engineer -Helps you manage the entire cloud project.

Arrow Product Pre-Sales Engineer - Introduces and guides you through the demo or POC process on the Arrow and Oracle platform.

EMEA OASC, Technical Leaders - Supports you on the project request and runs the POC through length of the project.

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