

Executive Bios

Mike Janssen

Global chief operating officer and president, Americas region



As global chief operating officer, Mike executes our business strategy and aligns the company's commercial, operational and technological functions across the globe. As president of our Americas region, he oversees all operations in Canada, Latin America and the United States.

Since joining BCD Travel in 1993, Mike has been instrumental in shaping, strengthening and growing the company and contributing to its global success. He's led account management, finance, operations and supplier relations teams with outstanding results — setting ambitious goals and ensuring operational excellence. His commitment to delivering customer value helped generate

US\$7.75 billion in annual turnover in 2013 from operations he oversaw in Canada, Latin America and the U.S. He played a central role in the acquisition of TBiz, and he's been key to establishing and maintaining strong partners, owned operations, affiliates and joint ventures — notably the 2013 partnership in Brazil.

Prior to joining BCD Travel, Mike held management roles with AON Corp., Unisys Corp. and Peterson Consulting. He's a member of GBTA and sits on the advisory board of The BTN Group, which publishes *Business Travel News*, *The Beat* and *Travel Procurement*.

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